

Message Text

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SECDEF PRIORITY
USNMR SHAPE PRIORITY
USDELMC PRIORITY
USCINCEUR PRIORITY
CINCUSAFE PRIORITY
CINCUSNAVEUR PRIORITY
CINCUSAREUR PRIORITY
DIRNSA PRIORITY
USDOCOSOUTH PRIORITY

C O N F I D E N T I A L STATE 079932

C O R R E C T E D C O P Y (PARA 3 LINE 7 OMITTED)

E.O. 11652: GDS

TAGS: PFOR, MARR, MASS, GR, US

SUBJECT: US-GREEK BASE NEGOTIATIONS: COMMUNICATIONS/NEA
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MAKRI AND DCS

1. THE FOLLOWING POSITIONS AND INSTRUCTIONS ON THIS SUBJECT ARE FOR USE BY THE US DELEGATION WHEN NEGOTIATIONS RESUME.

2. WE CLEARLY PREFER THE GREEKS TO ESTABLISH AN INDEPEN-

DENT COMMUNICATIONS CAPABILITY AT NEA MAKRI AND EXPAND THEIR OWN DEFENSE COMMUNICATIONS SYSTEM (DCS) RATHER THAN PARTICIPATE DIRECTLY IN US ACTIVITIES AS THEY ORIGINALLY PROPOSED. OBVIOUSLY, THIS ALSO IS THE GREEK PREFERENCE AND IT IS APPARENT THAT THE GOG HAS EARMARKED A PORTION OF THE US DOLS 700 MILLION SECURITY ASSISTANCE OFFER TO FINANCE THESE PROJECTS.

3. YOU SHOULD REITERATE TO THE GREEKS THAT WE WISH TO FACILITATE THE ESTABLISHMENT OF AN INDEPENDENT HELLENIC NAVY COMMUNICATIONS CAPABILITY AT NEA MAKRI AND THE EXPANSION OF THEIR DCS TO THE EXTENT POSSIBLE. HOWEVER, IN DOING SO, REAFFIRM IN UNEQUIVOCAL TERMS THAT THE USG IS UNABLE TO GUARANTEE ANY COST ESTIMATES OR COMPLETION DATES. SUCH GUARANTEES ARE NOT LEGALLY POSSIBLE.

4. WE DO RECOGNIZE THAT, ASIDE FROM STRICTLY FINANCIAL MOTIVES, THE GREEKS FEEL THE NEED FOR SOME KIND OF LANGUAGE SUGGESTING GREEK PARTICIPATION OR US ASSISTANCE AS A MEANS TO RELATE US ACTIVITIES AT NEA MAKRI AND THE US DCS IN GREECE TO GREEK NATIONAL INTERESTS. THEREFORE, AS AN ALTERNATIVE TO THE GUARANTEES THEY DESIRE, WE ARE CONSIDERING OFFERING THE GREEKS THE FOLLOWING STATEMENT IN PARA 2 OF OUR PROPOSED "PARITY IN PROCUREMENT" NOTE:

QUOTE. THE UNITED STATES GOVERNMENT WILL ALSO OFFER FOR SALE TO THE HELLENIC REPUBLIC AT A FAVORABLE PRICE CONSISTENT WITH APPLICABLE LAW, APPROPRIATE COMMUNICATIONS EQUIPMENT FROM NEW PROCUREMENT TO ESTABLISH AN INDEPENDENT

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DENT (OR PARALLEL) COMMUNICATIONS CAPABILITY AT NEA MAKRI COMMUNICATIONS STATION AND TO EXPAND THE GREEK DEFENSE COMMUNICATIONS SYSTEM, WITH DELIVERIES TO BE EFFECTED AS SOON AS PRACTICABLE. END QUOTE.

NOTE: THIS LANGUAGE IS ILLUSTRATIVE OF WHAT WE EXPECT TO OFFER GREEKS SHOULD WE REACH THAT POINT IN TALKS. HOWEVER, LANGUAGE IS NOT FULLY CLEARED IN DEPARTMENT. AUTHORIZATION TO USE FOREGOING LANGUAGE OR ALTERNATIVE LANGUAGE WILL BE PROVIDED ASAP.

5. THE GREEKS ARE AWARE THAT, IN SPITE OF OUR BEST EFFORTS TO PROVIDE REALISTIC COST ESTIMATES FOR THE NEA MAKRI AND DCS PROJECTS, ON-SITE SURVEYS ARE ESSENTIAL FIRST STEPS TO ESTABLISH EXACT TECHNICAL REQUIREMENTS AND PROVIDE DATA FOR REFINED COST ESTIMATES. THEY HAVE NOT RESPONDED TO OUR LETTER OF OFFER FOR A NEA MAKRI SITE SURVEY, PROBABLY BECAUSE THEY KNOW AS WELL AS WE THAT THE RESOLUTION OF THE ISSUE DOES NOT DEPEND ON THE ESTI-

MATES THEMSELVES BUT RATHER ON THE QUESTION OF US GUARANTEES. IN ANY EVENT, YOU SHOULD REITERATE TO THE GREEKS THAT WE ARE WILLING TO EXPEDITE THE COMPLETION OF THE NEA MAKRI SURVEY AS SOON AS THEY RESPOND TO OUR LETTER OF OFFER.

6. YOU MAY ALSO INFORM THE GREEKS THAT WE ARE ALSO WILLING TO PROVIDE A LETTER OF OFFER FOR SITE SURVEYS RELATED TO THE EXPANSION OF THE GREEK DCS. IN THIS CASE, YOU SHOULD MAKE IT CLEAR THAT THE SURVEYS WOULD BE PERFORMED BY CIVILIAN CONTRACTOR PERSONNEL AND COULD NOT INCLUDE ANY ISLANDS IN THE DODECANESE GROUP.

7. BEYOND RENEWING OUR OFFER TO EXPEDITE THE SITE SURVEY PROCESS, YOU SHOULD NOT ENTER INTO ANY COMMITMENT TO SEEK FURTHER COST ESTIMATES. OUR MOST RECENT (22.5

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MILLION FOR BOTH SYSTEMS) IS THE LAST WE INTEND TO PRESENT WITHOUT THE BENEFIT OF DATA OBTAINED FROM SITE SURVEYS.

8. IF THE GUARANTEE ISSUE IS RESOLVED AND THE GREEKS DECIDE TO ESTABLISH AN INDEPENDENT CAPABILITY AT NEA MAKRI, THE USN WILL PROVIDE THE USE OF EIGHT BACHELOR QUARTERS ROOMS TO THE GREEKS WITHOUT COST FOR UP TO 18 MONTHS. THE GREEKS SHOULD UNDERSTAND, HOWEVER, THAT FOR LEGAL AND PRESENTATIONAL PURPOSES, THE EXCHANGE OF NOTES COVERING THIS OFFER MUST INCLUDE A PROVISION TO THE EFFECT THAT THE GREEKS WILL RETURN THE ROOMS TO USN CONTROL ON REQUEST SHOULD THE US DETERMINE THAT CIRCUMSTANCES DICTATE SUCH A REQUEST. THE FOLLOWING TEXT WOULD BE APPROPRIATE:

QUOTE: (COMPLIMENTARY OPENING) IN ORDER TO FACILITATE THE ESTABLISHMENT OF HELLENIC NAVY COMMUNICATIONS OPERATIONS AT NEA MAKRI COMMUNICATIONS STATION, THE UNITED STATES GOVERNMENT WILL OFFER AT OCOST TO THE GOVERNMENT OF THE HELLENIC REPUBLIC, ACCOMMODATIONS IN A MAXIMUM OF EIGHT ROOMS IN UNITED STATES NAVY BACHELOR QUARTERS AT NEA MAKRI FOR USE BY HELLENIC NAVY PERSONNEL DURING THE FIRST EIGHTEEN MONTHS AFTER THE DEFENSE COOPERATION AGREEMENT ENTERS INTO FORCE. IT IS UNDERSTOOD THAT THE GOVERNMENT OF THE HELLENIC REPUBLIC WILL RELINQUISH SUCH ROOMS ON REQUEST AT AN EARLIER DATE SHOULD THE UNITED STATES GOVERNMENT DETERMINE THAT EXTRAORDINARY CIRCUMSTANCES REQUIRE SUCH A REQUEST. IT IS FURTHER UNDERSTOOD THE GOVERNMENT OF THE HELLENIC REPUBLIC WILL EXPEDITE CONSTRUCTION OF NECESSARY HELLENIC NAVY ACCOMMODATIONS WITH THE VIEW TOWARD VACATING U.S. NAVY QUARTERS AS SOON AS POSSIBLE.

(COMPLIMENTARY CLOSE) END QUOTE.

9. LANGUAGE IN NEA MAKRI APPENDIX ARTICLE VII AND PARA-
GRAPH 6B OF ANNEX A AGREED AT THE NEGOTIATING TABLE AND
SUBMITTED FOR WASHINGTON CONSIDERATION IN ATHENS 10921
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IS APPROVED. VANCE

NOTE BY OC/T: OC TAKE FOR ORIGINAL.

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